

PODCAST

Working With General Contractors

WITH GINA KOERT

3 Keys to Working with General Contractors

1 MANAGE THE PROJECT WELL (ON NEW CONSTRUCTION)

- Be proactive rather than reactive
- Have accurate manpower, i.e. use forecast sheet
- Don't get pinched with scheduling
- When a change order is submitted, cost it out and turn it around quickly so you get paid
- Regularly meet with your foreman to go over current status and issues
- Keep track of touchups and alert foreman to continued problems
- Mark all surfaces once completed and let other trades know that final coat of paint has been applied and they will be charged if touchups are warranted

2 REVIEW THE SCOPE SUMMARY

- Look for what's included and/or excluded

3 DISTINGUISH YOURSELF IN THE BIDDING PROCESS

- Have an accurate estimate
- Bid the same way you would any other project

NOTES:
