

WEBINAR

Estimating: A Live Walkthrough

WITH NICK SLAVIK

Nick's Non-Negotiables

- 1** Wear your work attire - this shows you actually do the work
- 2** Drive up with your work truck and business name prominent
- 3** Have your forms pre-filled with client name, address, etc.
- 4** Be honest with the schedule. Don't over promise
- 5** Provide an instant estimate. Hand it to them directly and answer their questions
- 6** Provide free estimates and color consultations

NOTES:
